



## METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

February 5, 2020

Daniel Dougharty  
Jones Bros. Contractors, LLC  
1010 Pleasant Grove Place, Suite 300  
Mt Juliet, TN 37122

Re: **RFQ# 19170, Group 2 Resurfacing**

Dear Mr. Dougharty:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ# 19170, Group 2 Resurfacing. This letter hereby notifies you of Metro's intent to award to **Jones Bros. Contractors, LLC**, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact **Victoria Norfleet**, BAO Representative, at **(615)-880-2783** or at [victoria.norfleet@nashville.gov](mailto:victoria.norfleet@nashville.gov).

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Buyer **Jonathan Meadows** by email at [jonathan.meadows@nashville.gov](mailto:jonathan.meadows@nashville.gov) Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane  
Purchasing Agent

Cc: Solicitation File, Other Offerors

**Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.**

**A. Right to Protest.** Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112  
P.O. Box 196300  
Nashville, Tennessee 37219-6300

[www.Nashville.gov](http://www.Nashville.gov)  
Phone: 615-862-6180  
Fax: 615-862-6179

Enter Solicitation Title & Number Below						
Group 2 Resurfacing; RFQ# 19170	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	0.0%	5.63%	94.37%	\$3,805,736.25	\$4,019,999.20	\$3,805,736.25
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Jones Bros. Contractors, LLC	\$3,805,736.25	\$1,753,614.00	\$0	\$1,654,885.53	\$2,150,850.72	Awarded
Rogers Group/Reostone LLC	\$4,112,966.50	\$643,174.00	\$0	\$0	\$3,506,003.20	Exceeds MACP
Vulcan Materials Company	\$4,297,551.75	\$1,304,091.00	\$0	\$0	\$3,066,881.07	Exceeds MACP



# Statement of M/WBE Utilization

Proposer's/Firm's Name: Jones Bros. Contractors, LLC	Proposer's Phone #: 6158647388
Solicitation Title: Group 2 Resurfacing	Proposer's Email Address: ccoode@jonesbroscont.com
Solicitation #: 19170, 2	Amount Self-performed : 1,980,803.51
Proposer's/Firm's Ownership: <b>Non-M/WBE</b>	Total Bid Amount: 3,805,736.25
<b>Proposed EBO Goal (%)</b> : 8 <b>MBE%</b> 18 <b>WBE%</b>	EBO Goal Met? (Y/N) <b>YES</b>

The following MWBE\* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

	MBE/WBE Firm Name	MBE/WBE Firm Address	Phone/E-Mail	Certificate		Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
				Type (MBE or WBE)	* MBE/WBE Group Type *				
1	Crown Paving, LLC	PO Box 702, Greenbriar, TN 37073	6152702401	WBE	5	237310,238990	Undercut and Asphalt Paving	208,487.50	5
2	Professional Traffic Control Services, LLC	9 Industrial Park Dr. Hendersonville, TN 37075	6159917200	WBE	5		Traffic Control	65,250.00	2
3	Tennatee Services, INC	18 Travellers Ridge Lane Dellrose, TN 38453	9313074512	MBE	2		Hauling, AC MATERIAL	65,1975.13	17
4	Cobra, LLC	109 Holiday Ct. Franklin, TN 37067	6157914388	WBE	5	238910	Hauling, AGGREGATES	504,742.61	13
5	Jen Hill Construction Materials	1025 Lavern Circle Hendersonville, TN 37075	6158229460	WBE	5		Materials	6,219.50	.02
6				Select	Select				
7				Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature) <b>Charlie Coode</b>	PM	Date <b>01/13/2020</b>
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\*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal? <b>YES</b>	<b>For Internal Office Use ONLY</b>	BAO Only
	If No, Good Faith Efforts Met?	

BAO Representative: Victoria Norfleet

Date: 01/27/20

Total MBE Subcontracting	17 %	\$ 646,975.162
Total WBE Subcontracting	20.02 %	\$ 761,908.397
Total MBE/WBE Participation:	37.02 %	\$ 1,408,883.56

## BAO Small Business Assessment Sheet

<b>BAO Specialist:</b> Victoria Norfleet
<b>Contract Specialist:</b> Jonathan Meadows
<b>Date:</b> 1/27/2019

<b>Department Name:</b> Public Works
<b>RFP/ITB Number:</b> 19170

<b>Project Name:</b> Group 2 Resurfacing
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Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
Jones Bros. Contractors, LLC	\$3,805,736	\$1,753,614	Yes	46%	The prime is not an approved SBE and will subcontract to the following SBEs: Marking Impressions, Corp \$214,753/5.60%, CK Masonry Co, Inc \$173,655/4.50%, Crown Paving \$208,488/5.40%, Tennatee Services Inc, \$651,975/17.00% and Cobra, llc, \$504,753/13%

**From:** [Norfleet, Victoria \(Finance - Business Assistance Office\)](#)  
**To:** [Meadows, Jonathan \(Finance - Purchasing\)](#)  
**Cc:** [Frye, Jeremy \(Finance\)](#)  
**Subject:** ITB: 19170 Group 2 Resurfacing: Final Assessment  
**Date:** Monday, January 27, 2020 1:42:48 PM  
**Attachments:** [19170 Group 2 Resurfacing EBO Statement and Utilization.pdf](#)  
[19170 Group 2 Resurfacing.pdf](#)

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Jonathan,

The respondent is compliant with the requirements of the solicitation. Please accept this as my final EBO and SBE assessments for the referenced RFQ.

Thank you!

Victoria Norfleet  
Contract Compliance Officer  
Department of Finance  
Procurement Division  
Metropolitan Nashville Davidson County  
730 2nd Avenue South  
Nashville, TN 37201  
615-880-2783

**From:** [Meadows, Jonathan \(Finance - Purchasing\)](#)  
**To:** [Norfleet, Victoria \(Finance - Business Assistance Office\)](#)  
**Subject:** BAO Preliminary EBO Review for RFQ #19170 Group 2 Resurfacing  
**Date:** Friday, January 17, 2020 11:41:00 AM  
**Attachments:** [Bid Tab.pdf](#)

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Victoria,

This RFQ closed Friday January 14, 2020 at 2:00 pm Central. The minimally responsive and responsible offerors are below. Will you conduct BAO Preliminary Compliance Review? Please let me know if you need additional information.

Vendors:

Jones Bros. Contractors, LLC  
Rogers Group/ Reostone LLC  
Vulcan Materials Company

Thank you,

**Jonathan Meadows**

Procurement Officer II  
Procurement Division  
Department of Finance  
Metropolitan Nashville Davidson County  
730 2nd Avenue South, Ste. 101  
Nashville, TN 37210  
Office- 615-862-6672